For exceptional living



BY BELVEDERE

Exceptional lives require *exceptional* service.

Real Estate Concierge by Belvedere is an all-encompassing niche service, dedicated to sourcing land and properties in London and the south of England, working closely with our clients to create the bespoke home that meets their exacting requirements.

Our service is always built on respect, trust and honour. By never losing sight of our brand foundations and heritage, and through our commitment to building valued relationships, we undertake to offer absolute peace of mind throughout the entire process, exceeding our clients' expectations at the highest level.



BY BELVEDERE





Finding the *ideal home* is not something to be left to chance.

Searching for a new home can be time-consuming, frustrating and carries a certain degree of risk. Investment advisors and property search agencies may help with local protocols and premium locations, however, international clients are often disappointed by the type of properties available.

Belvedere's vision is more far-reaching: our unrivalled industry insights and commitment to offering a personal approach allow us to expertly guide and advise our clientele, creating bespoke opportunities based on their requirements.

Our extensive local knowledge offers access to properties not yet on the market and, in many cases, to those that may never come to market. Once acquired, our Build division collaborates with planners and architects to create new homes to our clients' individual specifications, ensuring the entire relocation process is as stress-free as possible.

Left

We have the experience to deliver every aspect of a build, including ing pools and spa facilities.

Right:

A grand entrance to the garden of a family home built on the prestigious Wentworth Estate commissioned by a private client.

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Left: Cris and Keith Da Costa, owners of Belvedere.

With Concierge, the minutiae of moving to or within the UK is *seamlessly managed*.

At Belvedere, we believe in nurturing relationships, with clear communication that allows our clients to trust us with every detail. We listen carefully to their requirements and utilise our insight and experience on their behalf, not only in delivering a truly bespoke home, but also managing all the additional aspects of moving to a new country.

From recommending specialist professionals who deal with immigration, to overseeing interior design and landscaping, our personal approach and expertise guarantee peace of mind. Belvedere's local knowledge will prove invaluable with regard to amenities, transport links and education, with clients enjoying our full support long after they have settled into their new home.



London and the Home Counties are *exceptional* places to live.

From the natural attractions of rural England to its historic towns and landmarks, the UK celebrates its rich heritage even as it embraces twenty-first century living. It is this blend of ancient and modern, alongside a society built on justice, freedom and equality, which reinforces its international appeal and encourages investors to channel their resources here.

Living in the heart of London is an exhilarating experience. A truly cosmopolitan hub, it is a centre for both finance and fashion, an iconic location that year-on-year draws in new inhabitants searching for new opportunities. Excellent schools, a thriving multi-cultural community and access to world-class culture make it an easy draw for those used to the buzz of urban living.



Left: The Long Walk at Windsor Castle.

Right: Tower Bridge and the River Thames – an iconic view of central London.

> Below: The London Eye is one of many tourist attractions in London.





Belvedere has experience both in developing city properties and country estates, each designed to meet their distinctive requirements. Alternatively, those who wish to eschew the bright lights can revel in life beyond the city limits. Owning a country home in rolling acres offers the ultimate privacy and protection, while providing space to enjoy all the countryside has to offer. One of the benefits of living in the Home Counties is that rural and city lifestyles can be combined, with quintessential English villages on the doorstep and the West End just a short drive away.





Above: A unique garden created from what was originally a flat lawn area.

Left: Book-matched marble sourced from quarries in Italy and commissioned bespoke vanity units.

"Belvedere's work is always first class with a great understanding of my requirements. Nothing is too much trouble and their openness and transparency of costing makes the whole experience of working with them a pleasure."

Mr Smith, Windsor.



Below: Traditional Louis XIV fireplace with exquisite detail to the marble surround



BELVEDERE

CONSULTANCY · BUILD · PARTNER

Builders of the *finest bespoke homes* across Berkshire, Buckinghamshire, Surrey and the London areas.

Belvedere are an award-winning, family owned, private client build partner with an unrivalled reputation for creating beautiful homes.

Founded in 2003 to cater for the demand in high quality yet cost-effective self-build property development, the company offers an unparalleled collaboration, from initial consultation on the potential of a site through the build process to final handover. Over the years, we have forged strong relationships with industry professionals that guarantee the best service for our clients, ultimately saving their time and maximising their budget.

The company operates within two divisions; 'Build' and 'Concierge'. The Build division not only deals with complete builds, but also renovations and extensions to existing properties. Both divisions work together to deliver the ultimate bespoke relocation experience.

Why choose *Belvedere* to assist you on your journey?

Belvedere are renowned for our all-encompassing attention to detail; for that reason, we only work with a select list of discerning clients. Each client is an individual with whom we build a valued relationship based on trust and respect.

From our very first meeting, whether in person or on the phone, we listen very closely to what our clients require, with regards to location, size of property, land requirements and budget.

Once we have been commissioned, we will start a comprehensive search for a piece of land or property that fulfils those requirements. We will source and propose a number of plots, which we assess thoroughly before making recommendations. Once a property has been selected, we supervise the purchase, while supporting our client in overseeing the planning process by recommending architects, solicitors and interior designers.

Belvedere's Build division then takes on the construction or renovation of this unique property, utilising the expertise of contractors and craftsmen to deliver a truly breathtaking new home. Even when complete, our team will continue to remain on hand to offer advice and support with regards to anything related to your new lifestyle.

> Right: A Parisian-style centrepiece staircase, featuring materials sourced from across the Atlantic. It spans three stories and features a hand-crafted bannister with beautifully detailed ironmongery.



Your journey to the *perfect* home.

01.

We will welcome you to a meeting, either in person or on the phone, where we can discuss your requirements with regards to location, size of property, land requirements and budget.

03.

We will source and propose a number of plots and once you have made your selection we will support you in managing the purchase.

O5. Belvedere's Build division can then take on the build

or renovation of your home.

12



02.

Once you have commissioned us to work for you we will start the search for a piece of land or property that fits your requirements.

04.

We can support you in overseeing the planning process for your new home including recommending architects, solicitors and interior designers.

06.

Once the build is complete we will remain available to you in order to advise and support you with regards to anything related to your new home.

To know the road ahead, ask someone who has *travelled* it.

Real Estate Concierge by Belvedere has already proven its benefit in a number of cases. We work with a client from the earliest stages of the process, establishing exactly what their requirements are and subsequently sourcing and securing a site that fulfils their needs and deliver a bespoke home that enhances their lifestyle.

Cris and his team made finding the perfect place to build our home a reality. It was such a relief to find someone who understood what we were looking for and had the inside knowledge and experience to make it happen. We can't thank them enough.

Mr Duncan, Aylesbury.

Right: The Concierge team located and purchased this farmhouse in Aylesbury, Buckinghamshire as it met our clients brief perfectly.



Case study.

We were approached by a family who had been unsuccessful in finding a home, either to move into immediately or to build themselves. The team talked them through the process at length, taking a detailed brief that covered budget, building, land and location requirements.

The Concierge team identified a farmhouse in a setting that met the brief perfectly, approaching the owner directly on our clients' behalf to investigate the possibility of purchasing the property. While we were successfully able to negotiate the sale of the property with the owner, the price would have exceeded our clients' budget, so we had to devise a strategy that would ensure they could still achieve their desired home without stretching their finances. We explored multiple options, but in the end decided to purchase an additional plot of land from the landowner; the idea was to then seek permission for an additional property on the estate, which would be sold off. This sale would ultimately release enough funds to finance the build of our clients' bespoke home within the budget they had originally set.

We have since secured the property and additional land, helping throughout the exchange and completion procedure, with the team currently in the process of obtaining planning permission for the two properties. We are also overseeing the marketing of the additional property, with the Concierge team reaching out to its network of agents and private individuals, ensuring our clients get the maximum value from the transaction. Planning on our clients' own property is progressing quickly through the design phase, with building work set to start in Summer 2022. A journey of a thousand miles begins with a *single* step.

For further information and to discuss how Belvedere can be of service, please contact us on:

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REAL ESTATE CONCIERGE BY BELVEDERE

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